

*Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.*



北京京客隆商業集團股份有限公司

**BEIJING JINGKELONG COMPANY LIMITED\***

*(a joint stock limited company incorporated in the People's Republic of China)*

**(Stock Code: 814)**

**UNAUDITED CONSOLIDATED RESULTS  
FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2013**

The board of directors (the “Board”) of Beijing Jingkelong Company Limited (the “Company”, together with its subsidiaries, the “Group”) hereby announces the unaudited consolidated results of the Group for the nine months ended 30 September 2013 prepared in accordance with China Accounting Standards. This announcement is made pursuant to Rule 13.09(2)(a) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) and the Inside Information Provisions (as defined under the Rules Governing the Listing of Securities on the Stock Exchange).

## UNAUDITED CONSOLIDATED RESULTS

	Note	<i>For the nine months ended 30 September</i>	
		2013 RMB'000	2012 RMB'000
1. Total operating income	1	7,730,347	7,404,079
Less: operating costs		6,171,182	5,898,172
Business tax and surcharges		49,424	46,132
Selling expenses		1,111,442	972,778
Administrative expenses		176,378	177,306
Finance cost		111,946	116,582
Assets Impairment loss		-	(63)
Add: investment income		1,138	738
2. operating profit		<u>111,113</u>	<u>193,910</u>
Add: Non-operating income		22,092	16,002
Less: Non-operating expenses		3,112	2,791
including: losses from disposal of on-current assets		1,425	1,821
3. Total profit		<u>130,093</u>	<u>207,121</u>
Less: income tax expenses		37,956	49,856
4. Net profit		<u>92,137</u>	<u>157,265</u>
Net profit attributable to owners of the parent		54,444	106,533
Profit or loss attributable to the non-controlling interests		37,693	50,732

**Notes:**

**1. Principal operating income**

	<i>For the nine months ended 30 September</i>	
	<b>2013</b>	2012
	<b>RMB'000</b>	RMB'000
Retail business (directly-operated retail outlets)		
--Hypermarkets	<b>866,971</b>	871,446
--Supermarkets	<b>2,287,427</b>	2,355,142
--Convenience stores	<b>247,137</b>	249,506
--Department Stores	<b>40,040</b>	36,355
(including commission)	<b>(34,511)</b>	(30,144)
Total retail principal operating income	<b><u>3,441,575</u></b>	<u>3,512,449</u>
Principal operating income recognized by Beijing Chaopi Company Limited and its subsidiaries ("Chaopi Group")	<b>4,133,779</b>	3,832,576
Less: Intersegment sales	<b>(415,807)</b>	(421,940)
Sales to franchisees by the company	<b>8,007</b>	9,446
Consolidated wholesale principal operating income	<b><u>3,725,979</u></b>	<u>3,420,082</u>
Others	<b><u>10,811</u></b>	<u>18,164</u>
Total principal operating income	<b><u>7,178,365</u></b>	<u>6,950,695</u>

**2. Gross profit margin**

	<i>For the nine months ended 30 September</i>	
	<b>2013</b>	2012
	<b>(%)</b>	(%)
Retail business of directly-operated hypermarkets, supermarkets and convenience stores	<b>16.08</b>	15.38
Wholesale business recognised by Chaopi Group including intersegment sales	<b>10.34</b>	12.60

- 3.** 34 directly-operated retail outlets (including 2 hypermarkets, 2 supermarkets and 30 directly-operated convenience stores) and 2 franchised-operated convenience stores were set up during the nine months ended 30 September 2013, and the total number of retail outlets was 278 as at 30 September 2013.

**The Board wishes to remind investors that the above figures are based on the Group's unaudited management accounts. Investors are cautioned not to unduly rely on such data.**

**In the meantime, investors are advised to exercise caution in dealing in the securities of the Company.**

*By Order of the Board*  
**Beijing Jingkelong Company Limited**  
**Li Jianwen**  
*Chairman*

Beijing, the PRC  
31 October 2013

*As at the date of this announcement, the executive directors of the Company are Mr. Li Jianwen, Ms. Li Chunyan and Mr. Liu Yuejin; the non-executive directors are Mr. Wei Tingzhan, Mr. Gu Hanlin and Mr. Li Shunxiang; and the independent non-executive directors are Mr. Wang Liping, Mr. Chen Liping and Mr. Choi Onward.*

*\* For identification purpose only*